

LOTTERY MANAGER OVERVIEW

Lottery Manager is a unique, full-featured software package designed to allow you to easily manage all aspects of lottery ticket processing, including order entry, batch control, assigning and printing tickets, making corrections, and reporting.

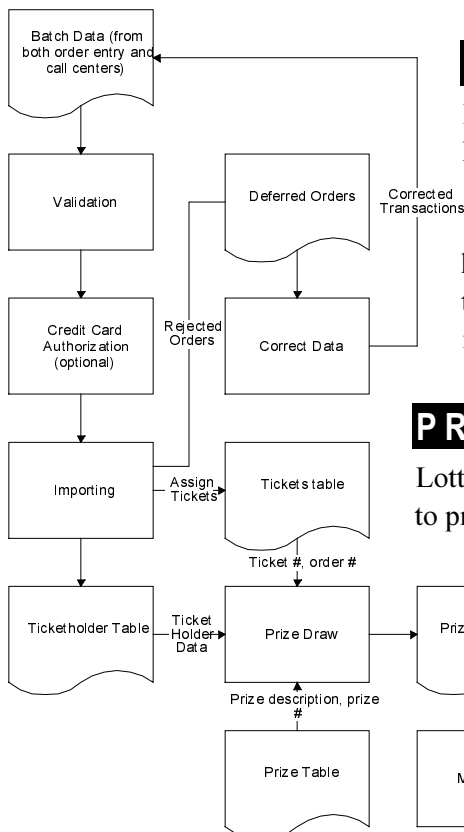
All components are tightly integrated, eliminating the need to ever re-key information. There is extensive validation and error checking in the system, and this helps prevent problems from arising later. Lottery Manager assigns ticket numbers itself, so there is no need for pre-printed ticket numbers, and therefore no need to retype the ticket numbers back into the system.

Lottery Manager gives you the strength and flexibility to handle all order and data processing in-house. This reduces the cost of processing orders compared to going to an outside organization to do the same. In fact, many lottery service organizations rely on Lottery Manager for all their order processing.

As our flagship product, we spend a great deal of time listening to the needs of our customers, and implementing their ideas in Lottery Manager/Professional. You can also be assured of having continued support and improvements to the system in the future. Much of our success can be attributed directly to our clients, as they have made many invaluable suggestions for improvements. We are confident that Lottery Manager is the most powerful and reliable lottery administration system available, and it will only get better.

OPERATIONS

Lottery Manager operates on a batch basis. All orders are first keyed or loaded into batches, which are then processed individually. Once a batch has been validated, it is imported into the main transaction file. Ticket numbers are automatically assigned during this process. Any orders that have errors are deferred for later processing. They may be corrected and have tickets assigned later. You may also choose to correct any errors before importing a batch.



PRIZE DRAWS

Lottery Manager also has full facilities for prize draws. All prize details required to print the prize winners' letters can be entered in the prize table. Lottery Manager has a screen for rapidly recording the prize draws. This screen merges the ticketholder information with the prize descriptions and produces a table ready for mail merging.

CUSTOMER SERVICE

Lottery Manager also gives you control over all aspects of customer service. Not only can you quickly deal with customer inquiries, but also you can use Lottery Manager's mail merge features to send thank-you letters to people who purchase multiple ticket, for example.

You may correct or cancel ticket orders after the tickets have been assigned. Searching for orders can be performed on a system-wide basis, even if the batch has not yet had tickets assigned.

CREDIT CARD AUTHORIZATION

Lottery Manager also has several optional interfaces for automated credit card authorization. There are interfaces for software of several Canadian banks. Using one of these interfaces allows you to handle credit card transactions directly from Lottery Manager. Because every bank and financial institution uses proprietary software, these automated interfaces are created only at the request of our customers. If your financial institution is able to supply software for processing credit cards, we can usually create an interface for it at a reasonable cost. We are also reviewing products such as ICVERIFY, which support a wide range of financial institutions.

CALL CENTERS AND EXTERNAL DATA SOURCES

Lottery Manager is capable of importing data from several external sources. This feature is designed specifically for importing data from call centers, but may also be used with other third-party sources. We have worked closely with many call centers to provide a reliable and easy-to-use interface to their data. If you use the services of a call center, we can create an interface capable of accepting their data for a nominal fee.

A typical Canadian lottery campaign has more than 60% of its orders placed by telephone, so Lottery Manager's support for call centers can greatly improve your ability to manage a large order volume.

FLEXIBILITY

Lottery Manager/Professional is extremely flexible. Because we work with many different campaigns, we designed Lottery Manager to be able to support all the campaigns' varying requirements. There are numerous options available to enable or disable fields, to change how some of the fields operate, and to control how batches are maintained and tickets assigned.

The ticket printing form is also completely configurable. The location of fields, their size and typeface can all be changed by you. However, we usually do this for you prior to the lottery starting. Lottery Manager works with any type of printer supported under Microsoft Windows; therefore both cut-sheet stock fed through a laser printer or tractor-feed stock through a dot-matrix printer are supported.

LICENSING AND MAINTENANCE

Lottery Manager is licensed on a per-lottery basis, with an annual maintenance fee. Included in the base license are six user licenses, and up to 10 hours of telephone support and set-up time annually.

The six included licenses will normally be enough to support a campaign with up to 30,000 to 50,000 orders. This is merely a rough guide, based on our experience. It all depends on the length of the campaign, and how much volume you expect. We can assist you in determining your requirements if you wish.

Extra user licenses are available as needed to allow additional users to use Lottery Manager concurrently.

An annual maintenance fee will be charged for continued use of Lottery Manager. The maintenance fee is 25% of the total cost of licenses and any custom modifications we may make for you. The maintenance fee is due on the anniversary of the purchase date, and is not charged for the first year.

The annual maintenance fee gives you several benefits: continued support and updates; new versions of the software; and it eliminates unplanned extra charges. You know in advance *exactly* how much the software costs, and how much to budget for each year.

CUSTOM MODIFICATIONS AND CONSULTING

We can provide customizations to Lottery Manager to support almost any specific need you might have. We have a great deal of expertise in customizing Lottery Manager to ensure a smooth implementation alongside your existing systems.

EXPERIENCE

Vandenberg Systems is the leader in developing ticket-processing systems for large lotteries and raffles.

With numerous clients, and over 40 campaigns and 3.75 million tickets processed using Lottery Manager, we have extensive experience with the varying needs of both campaign managers and auditors. **More than \$350,000,000 in campaign receipts has been entrusted to our software and our performance.**

TRIAL VERSIONS

We can supply evaluation versions of Lottery Manager. If you prefer to review just the user's guide, we can supply that separately as well. However, we require a non-disclosure agreement to be signed before releasing either of these.